



Capability Statement



High quality
graded silica
sand for the
specialty, dry-
mix, filtration
and construction
sectors.





WHO WE ARE

WE'RE BUILT ON SAND

Established in 2012 and based in Salisbury South, South Australia, Adelaide Industrial Sands produces high-quality, graded silica sands for the specialty, dry-mix, filtration and construction sectors.

We are part of the family-owned and operated Premix Concrete SA group of companies. The group was established in 1989 and from humble beginnings with a single truck and concrete plant, we have since grown to four concrete plants, a sand quarry, hard-rock quarry, and sand processing plant. We support our local community and employ more than 100 local and talented staff.

We're extremely proud of the long-term and trusted relationships we've developed with many of our clients and suppliers. These relationships have been built on open and honest communication, a comprehensive understanding of requirements and a strong commitment for delivering quality outcomes.



WHO WE ARE

OUR GROUP AND BRANDS

The Premix Concrete SA group of companies includes:

- Premix Concrete SA - the original company in the group, specialising in concrete products and Stylecrete.



- Adelaide Industrial Sands - specialising in high quality silica sands.



- Cast-A-Pebble - our specialist brand of decorative pebbles and white quartz.



- Filtsand Australia - specialising in filtration-graded sands and gravels for water filtration, water treatment plants and the Australian drilling industry.



- Clinton Sands - our sand producing quarry on the Yorke Peninsula.



- Seelander Quarries - a boutique quarry in the Barossa Valley.





OUR CORE TEAM

EXPERIENCE & EXPERTISE

Our executive team are experts in the construction and industrial sands sectors.

Frank Femia

Frank is our Managing Director and part-owner of the Premix Group. He moved into the family premix concrete business with his two brothers, originally established by his father Vic Femia, and over more than 3 decades has successfully grown the group to include multiple businesses and brands.

Joseph Tassone

Joseph is our General Manager and has a 20-year background in cement, concrete and construction products. He has significant experience as a Development Chemist in the cement sector and originally joined the company as our Technical Manager.

Tony Gaeta

Tony is our Sales Manager and has 15 years' experience in the sale of construction and building materials products.

Andrew Grafton

Andrew is our Production Supervisor and has a 20-year background in the manufacture and packaging of commodities. He is responsible for daily operations including our production schedule and plant maintenance.

A large circular graphic is centered on the left side of the page. It has a dark, textured background that resembles sand or gravel. The text 'WHAT WE DO' is written in white, uppercase, sans-serif font across the center of the circle.

WHAT WE DO

INDUSTRIAL SAND PRODUCTS

Formed in 2012, Adelaide Industrial Sands sources the bulk of our sand from the group's own quarry at Clinton Sands on the Yorke Peninsula. Washed sand is dried and screened using state-of-the-art technology at our Salisbury South processing plant, so we can meet our customers' exact specifications and industry standards.

Our high-quality > 99% pure silica sands can be delivered directly to any site nationally and we also export across the globe.

We supply graded sand products for:

- Water filtration
- Dry mix manufacturers
- Foundry
- Traction sand (rail)
- Artificial turf infill
- Epoxy fillers
- Glass fibre reinforced concrete (GFCR)

We offer a satellite-tracked delivery service and delivery options include bulk via pneumatic tankers and tippers or packaged products via flatbed trucks. We can deliver from as small as 1 tonne through to B-Doubles and export LCL or FCL.



OUR CLIENTS

OUR SANDS GO EVERYWHERE

At Adelaide Industrial Sands, our clients span a wide range of sectors including civil infrastructure, rail networks, foundries, dry cement mix manufacturers, artificial turf installers and epoxy manufacturers.

Some of our largest projects have been the replacement of filter sands and gravel at water treatment plants including:

- Rylstone Water Treatment Plant (NSW) - the supply of 16/30 sand, 6-12mm gravel and 12-25mm gravel.
- Lower Molonglo Waste Water Treatment Plant (ACT), the largest inland treatment facility in Australia. Supplies included AIS 600F sand, A2 sand, 3-6mm gravel, 6-12mm gravel and 12-20mm gravel.
- Bolivar Sewage Treatment Plant, SA's largest treatment plant. Supplies included 20/40 sand.
- Mt Crosby Water Treatment Plant (QLD) - the supply of AIS 600F sand.
- Mudgee Sewage Treatment Plant (NSW) - the supply of 20/40 sand and 1mm sand.
- Clermont Water Treatment Plant (QLD) - the supply of 16/30 sand, 1mm sand, 3-6mm gravel, 6-12mm gravel and 20-40mm gravel.

A large, dark grey circular graphic is overlaid on the left side of the page. Inside the circle, the words 'SAFETY, QUALITY & ENVIRO' are written in a white, bold, sans-serif font, stacked vertically.

SAFETY, QUALITY & ENVIRO

DOING THINGS RIGHT

Adelaide Industrial Sands encourages best practice health and safety methods across all areas of the projects we undertake.

We are also committed to minimising the impact our activities have on the environment.

All operations are guided by our comprehensive Integrated Health, Safety, Environmental and Quality Management System that has been certified to the following standards:

- ISO 45001:2018 - Occupational Health & Safety Management Systems
- ISO 14001:2015 - Environmental Management Systems
- ISO 9001:2016 - Quality Management Systems



A photograph of a large industrial warehouse interior. The floor is marked with bright yellow diagonal lines. In the background, there are metal shelving units filled with bags of sand. A large circular graphic is overlaid on the image, containing the text 'MISSION & VALUES'.

MISSION & VALUES

OUR PURPOSE

Our Vision

Our vision is to be recognised as the Australian leader in the supply of high-quality sand materials used by diverse industry sectors.

Our Mission

Our mission is to utilise best practices for safe and efficient sand production and responsible environmental guardianship. Our driving passion is to produce high-quality products at competitive prices while delivering excellent levels of customer service.

Our Core Values

- **The trusted relationships** we have with our customers, employees and suppliers
- **Our team** are responsible for our success and we challenge them to think and dream big
- **Integrity** is what our customers expect from us and we are committed to the highest ethical standards
- **Continuous improvement** means that we challenge the status quo and constantly look to improve our products and services
- **Quality** will never be compromised for any reason
- **Flexibility** means that we are responsive to customer requirements and always maintain a can-do attitude

At Adelaide Industrial Sands the success of our business is fuelled by our commitment to deliver high-quality sand, gravel and specialty products with technical advice when it's needed and responsive service

OUR DETAILS

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